


HONOLULU BOARD OF WATER SUPPLY (BWS) REQUEST FOR SOLE SOURCE

DATE: DECEMBER 27, 2017

TO: ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER

VIA: VICKI KITAJIMA
PROCUREMENT AND SPECIFICATIONS SPECIALIST VI

FROM: MIKE FUKU 
ACTING PROGRAM ADMINISTRATOR, FIELD OPERATIONS

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant to Section 103D-306, of the Hawaii Revised Statutes (HRS) and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

Vendor Name & Address:

Sensus USA, Inc.
8601 Six Forks Road
Suite 700
Raleigh, North Carolina 27615

Amount of the Contract: Estimated Contract Amount of \$20,000,000.00

Term of the contract: One (1) year Contract.

Prior Sole Source Contract numbers and dates: C16555201, 12/11/2015; C17555201, 3/06/2017

Description of goods to be purchased:

See attached Exhibit A - 2018

Explanation how the unique features, characteristics or capabilities are required for BWS use:

The Board of Water Supply has been using the Sensus Automatic Meter Reading (AMR) hardware and software for 15 years. As components in the AMR system reach the end of their service life it is important to obtain replacement components that are fully compatible with the existing Sensus AMR system.

The Radio Read Meter Transceiver (MXU), data register components, and meters listed are manufactured by Sensus to collect water consumption data and transmit that data to AMR data collection vehicles. Sensus is the sole manufacturer of the goods to be purchased.

#17-82

Meter components listed above are manufactured by Sensus to collect water meter consumption data and transmit that data to AMR/AMI data collection vehicles. Sensus is the sole manufacturer of the goods to be purchased.

Other possible sources for the goods

None

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

Direct Questions to: Michael Fuke

Phone: (808) 748-5505

Michael Fuke
Requestor
1/04/18
Date

Michael Fuke
Division Head
1/04/18
Date

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82: January 10, 2018
to January 19, 2018

REVIEWED AS TO PROCUREMENT FORM:

Vicki A. Kitajima
VICKI KITAJIMA
Procurement & Specifications Specialist VI

2/2/18
Date

**CERTIFIED AS TO AVAILABILITY OF FUNDS:
PRICE SCHEDULE (C18555202)**

Ernest Y. W. Lau
FINANCE RK 1/3/18

1/3/18
Date

APPROVED AS RECOMMENDED/ NOT APPROVED:

Ernest Y. W. Lau
ERNEST Y. W. LAU, P.E.
Manager and Chief Engineer
RM

2/12/18
Date

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU**

January 10, 2018
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Chief Procurement Officer is reviewing a request to make a sole source award to Sensus USA, Inc. to purchase various Sensus Automatic Meter Reading (AMR) products.

The award shall be made to:

Name of Vendor: Sensus USA, Inc.
Address of Vendor: 8601 Six Forks Road, Suite 700
Raleigh, North Carolina 27615
Cost: Estimated amount of \$20,000,000.00

Direct any inquiries to: Vicki A. Kitajima
Address: Board of Water Supply
Procurement Office
630 S. Beretania St.
Honolulu, HI 96843
Telephone No.: (808) 748-5151
Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer
Board of Water Supply
630 S. Beretania St., Room 201
Honolulu, HI 96843
Telephone No. (808) 748-5151

Sole Source Reference No.: BWS 18-02-SS