

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU  
REQUEST FOR SOLE SOURCE**

DATE: February 2, 2018

TO: ERNEST Y.W. LAU, P.E.  
Manager and Chief Engineer

VIA: Vicki A. Kitajima  
Procurement and Specifications Specialist VI

FROM: Karl Iwasaki, Chief Microbiologist

RE: REQUEST FOR SOLE SOURCE AWARD

Pursuant to Section 103D-306, Hawaii Revised Statutes, and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

**Vendor Name & address:** Locus Technologies  
299 Fairchild Drive  
Mountain View, CA 94043

**Amount of the contract:** \$76,830.00

**Term of the contract:** Six (6) months from the issuance of a Notice to Proceed by the Board of Water Supply

**Prior sole source contract numbers and dates:** N/A

**Description of the goods to be purchased:**

Locus' scope of work is to update, modify, and enhance existing Locus' platform and mobile application. Locus' platform and mobile application are used by HBWS, Microbiology Lab staff to collect field and lab data, store data via cloud, manage data, and report data. The scope of work is presented in Attachment No. 1. Locus project No. 29-124-14.

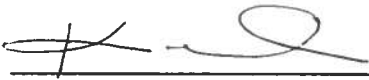
**Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work:**

The Board of Water Supply Microbiology Laboratory conducts bacteriological and chemical water quality testing in accordance with Federal and State rules and regulations. Locus' scope of work will improve data quality in field collection, laboratory analysis, and data reporting. Data quality is documents that leads to better decision-making and defends HBWS bacteriological and chemical results in the court of law.

**Other possible sources for the goods that were investigated but do not meet the BWS's needs**

None. Locus' platform and mobile application are proprietary software that is developed, managed, configured, and owned by Locus Technologies and is not available from any other vendor. See Attachment No. 2. Locus Project No. 29-124-13. Also, Honolulu Board of Water Supply has an ongoing annual license with Locus Technologies to use Locus' platform and mobile application. See Attachment No. 3. Locus Project No. 29-124-14.

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

  
Requestor

  
Division Head

03/14/18  
Date

3/16/18  
Date

Direct Questions to: Phone: (808)

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82:

MAY 22 2018 to MAY 30 2018

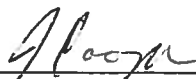
**REVIEWED AS TO PROCUREMENT FORM:**

  
VICKI KITAJIMA  
Procurement & Specifications Specialist VI

5/20/18  
Date

**CERTIFIED AS TO AVAILABILITY OF FUNDS:**

2018-820-3021 (C18525202)

  
BWS SS Form Rev P2/13  
RK 5/21/18  
(5252.4251)

5-21-18  
2 SS NO. 18-09-SS

FINANCE

Date

APPROVED AS RECOMMENDED/ NOT APPROVED

  
ERNEST Y. W. LAU, P.E.  
Manager and Chief Engineer

5/31/18  
Date

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU**

May 22, 2018  
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Manager and Chief Engineer is reviewing a request to make a sole source award to Locus Technologies to perform Locus Platform Phase 2 Locus Platform and Mobile Enhancements, Locus Project No. 29-124-14.

The award shall be made to:

Name of Vendor: **LOCUS TECHNOLOGIES**

Address of Vendor: 299 Fairchild Drive  
Mountain View, CA 94043

Amount of the contract: \$76,830.00

Direct any inquiries to: Vicki A. Kitajima

Address: Board of Water Supply  
Procurement Office  
630 South Beretania St.  
Honolulu, HI 96843

Telephone No.: (808) 748-5071

Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer  
Board of Water Supply  
630 S. Beretania St., Room 201  
Honolulu, HI 96843

Telephone No. (808) 748-5071

Sole Source Reference No.: 18-09-SS