


# HONOLULU BOARD OF WATER SUPPLY (BWS) REQUEST FOR SOLE SOURCE

DATE: JANUARY 4, 2019

TO: ERNEST Y. W. LAU, P.E.  
MANAGER AND CHIEF ENGINEER

VIA: VICKI KITAJIMA  
PROCUREMENT AND SPECIFICATIONS SPECIALIST VI

FROM: MIKE FUKU   
PROGRAM ADMINISTRATOR, FIELD OPERATIONS

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant to Section 103D-306, of the Hawaii Revised Statutes (HRS) and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

**Vendor Name & Address:**

Sensus USA, Inc.  
8601 Six Forks Road  
Suite 700  
Raleigh, North Carolina 27615

**Amount of the Contract:** Estimated Contract Amount of \$20,000,000.00

**Term of the contract:** One (1) year Contract.

**Prior Sole Source Contract numbers and dates:** C16555201, 12/11/2015; C17555201, 03/06/2017; C18555202, 04/20/2018

**Description of goods to be purchased:**

See attached Exhibit A - 2019

**Explanation how the unique features, characteristics or capabilities are required for BWS use:**

The Board of Water Supply (BWS) has been using the Sensus Automatic Meter Reading (AMR) hardware and software for more 15 years. As components in the AMR system reach the end of their service life, it is important to obtain replacement components that are fully compatible with the existing Sensus AMR system.

The Radio Read Meter Transceiver (MXU), data register components, and meters listed are manufactured by Sensus to collect water consumption data and transmit that data to AMR data collection vehicles, or to Advanced Metering Infrastructure (AMI) data collection towers. Sensus is the sole manufacturer of the goods to be purchased that is compatible with the current BWS system.

Other possible sources for the goods

None

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

Direct Questions to: Michael Fuke

Phone: (808) 748-5505

Michael Fuke

Requestor

1/4/19  
Date

Michael Fuke

Division Head

1/4/19  
Date

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82: FEB - 1 2019  
to FEB - 8 2019

REVIEWED AS TO PROCUREMENT FORM:

Vicki A. Kitajima

VICKI KITAJIMA

Procurement & Specifications Specialist VI

2/11/19  
Date

CERTIFIED AS TO AVAILABILITY OF FUNDS: (C19555201)

Roger  
FINANCE 1/24/2019

1-25-2019  
Date

APPROVED AS RECOMMENDED/ NOT APPROVED:

Ernest Y. W. Lau  
ERNEST Y. W. LAU, P.E.  
Manager and Chief Engineer

2/12/2019  
Date

Attachment

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU**

FEB - 1 2019  
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Chief Procurement Officer is reviewing a request to make a sole source award to Sensus USA, Inc. to purchase various Sensus Automatic Meter Reading (AMR) products.

The award shall be made to:

Name of Vendor: Sensus USA, Inc.  
Address of Vendor: 8601 Six Forks Road, Suite 700  
Raleigh, North Carolina 27615  
Cost: Estimated amount of \$20,000,000.00

Direct any inquiries to: Vicki A. Kitajima  
Address: Board of Water Supply  
Procurement Office  
630 S. Beretania St.  
Honolulu, HI 96843  
Telephone No.: (808) 748-5151  
Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer  
Board of Water Supply  
630 S. Beretania St., Room 201  
Honolulu, HI 96843  
Telephone No. (808) 748-5151

Sole Source Reference No.: BWS 19-06-SS