



BOARD OF WATER SUPPLY Notice and Request for Sole Source

ROUTING	
PROC	Kailee Chun Digitally signed by Kailee Chun Date: 2024.08.12 15:33:55 -10'00'
FIN	Shaun Takemoto Digitally signed by Shaun Takemoto Date: 2024.08.12 12:52:14 -10'00'
FIN	Shaun Takemoto Digitally signed by Shaun Takemoto Date: 2024.08.12 12:52:25 -10'00'
ESO	RaeLynn Nakabayashi Digitally signed by RaeLynn Nakabayashi Date: 2024.08.12 13:08:47 -10'00'
DEPUTY	Erwin Kawata Digitally signed by Erwin Kawata Date: 2024.08.24 15:06:30 -10'00'

DATE: August 12, 2024

TO: ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER

FROM: R. FENSTEMACHER PhD / WATER QUALITY
Name of Requesting Division Head/ Division

R. Fenstemacher
Digitally signed by Roland Fenstemacher
Date: 2024.08.12 15:33:55 -10'00'

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant §103D-306, Hawaii Revised Statutes (HRS), and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules (HAR), I am requesting sole source approval to purchase the following:

1. Vendor Name & Address IDEXX Distribution, Inc. One IDEXX Drive Westbrook, Maine 04092		2. Amount of the contract. Price Schedule	
3. Term of the contract. Three (3) Years from the Issuance of a Notice to Proceed plus two (2) one (1) year extensions at the same terms, conditions, and pricing.		4. Prior sole source contract numbers and dates. See Attachment No.1	
5. Description of the goods to be purchased. (Attach additional sheets if needed.) IDEXX Distribution, Inc., (IDEXX Laboratories) products listed in Attachment No. 2(a) and 2(b) which will be used to perform Coliform analysis in accordance with Standard Methods (SM) 9223.			
6. Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work. (Attach additional sheets if needed.) See Attachment No.1			
7. Describe the efforts and results in determining that this is the only vendor who can provide the goods, services, or construction. (Attach additional sheets if needed.) No other efforts were made as the Colisure, Colilert, and Colilert-18 test kits are manufactured and distributed only by IDEXX Distribution, Inc.,(IDEXX Laboratories)			

8. Other possible sources for the goods, services or construction that were investigated but do not meet the BWS's needs. (Attach additional sheets if needed.)

None. Colisure, Colilert, and Colilert-18 test kits are manufactured and distributed only by IDEXX Distribution, Inc.,(IDEXX Laboratories)

I certify that the information provided is to the best of my knowledge, true and correct and that the goods described above are available through only one (1) source.

Name / Title: Sherrilyn Lee / Water Microbiologist V Phone: (808)748-5855
Requestor

Date of Public Notice posting: September 16, 2024 to September 23, 2024

The Manager and Chief Engineer as the Chief Procurement Officer for the BWS is in the process of reviewing this request for Sole Source pursuant to HRS §103D-306. Submit written objections to this notice within seven (7) calendar days or as otherwise allowed from the above posted date to:

Manager and Chief Engineer
Board of Water Supply
630 South Beretania Street, Room 201
Honolulu, Hawaii 96748
Email: FN_Procurement@HBWS.org

REVIEWED AS TO PROCUREMENT FORM



Digitally signed by Brent T. Nakatsuka
Date: 2024.09.24 12:46:10 -10'00'

PROCUREMENT OFFICE

CERTIFIED AS TO AVAILABILITY OF FUNDS

Kristopher Lum Kee

Digitally signed by Kristopher Lum Kee
Date: 2024.09.16 13:17:52 -10'00'

FINANCE

CONTRACT TYPE (Select one):

Completion Contract Term Contract

METHOD OF FUNDING

(Select one of the following):

Purchase Order (Certification of Funds will be completed as part of the Purchase Requisition Review and Approval process.)

Price Schedule Contract 5252.4460/C25525201

Funding / Contract No.

Encumbered Not Encumbered

Standard Contract _____
Funding / Contract No.

MANAGER AND CHIEF ENGINEER COMMENTS

APPROVED NOT APPROVED

Ernest Lau

Digitally signed by Ernest Lau
Date: 2024.09.24 17:28:23 -10'00'

**ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER**

1. Scan and attach all supporting documents to this Form.
2. Division Head digitally signs the Form.
3. Email the signed Form to FN_Procurement
4. Email Subject heading format: SS_PRO – Project Title/Description
Example: SS_PRO – Sensus Meters

DIVISION ROUTING	

4. Prior sole source contract numbers and dates:

Contract Duration	Contract No.
12/24/08-12/23/09	C08564201
4/12/10-4/11/11	C10564201
5/17/11-5/16/12	C11564201
8/1/12-7/31/13	C12564201
10/16/13-10/16/14	C14564201
5/8/15-5/7/16	C15525201
1/13/17-1/12/18	C16525201
7/10/18-7/9/19	C18525201
10/21/19-10/21/22	C20525201
1 Year Extension: 10/21/22-10/21/23	C20525201
1 Year Extension: 10/21/23-10/21/24	C20525201

6. Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work.

The BWS manages Oahu's municipal water sources and distribution systems. As a public municipality, pursuant to the U.S. Environmental Protection Agency (EPA) and the State of Hawaii, Department of Health (DOH), the BWS' Microbiology Laboratory is responsible for conducting bacteriological water quality testing in accordance with Federal and State rules and regulations which require the BWS to conduct water quality testing using methods approved by EPA and DOH.

Additionally, the BWS must be certified by the DOH to use a particular water quality test methods. IDEXX's is an EPA approved test kit method and is the only bacteriological water testing kit method that the BWS Microbiological Laboratory is certified to use by DOH to perform Enzyme Substrate testing for Total Coliform and E.coli. Additionally, in order to use the IDEXX Kit, the BWS has had to procure special IDEXX equipment that is used to process and analyze results from the IDEXX Kit.

In the instant case, IDEXX is the sole source supplier of the IDEXX Test Kits and the equipment needed to process and analyze the test results is proprietary to IDEXX and may only be used with the IDEXX Test Kit. It would not be practicable or cost-effective for the BWS to seek certification from the DOH to use another testing method.



CONTRACT QUOTE

Number / Date
20271704 / 07/29/2024

Ship to Address
HONOLULU BOARD OF WATER SUPPLY
MICROBIOLOGY
630 SOUTH BERETANIA ST/MICROBI
HONOLULU HI 96813
UNITED STATES
UNITED STATES

Sold to Address
HONOLULU BOARD OF WATER SUPPLY
MICROBIOLOGY
630 SOUTH BERETANIA ST/MICROBIOLO
HONOLULU HI 96813
UNITED STATES
UNITED STATES

Bill-to Customer 23147

Net weight : 25.263

Quote valid 10/22/24-10/21/2027.

<i>Material ID</i>	<i>Description</i>	<i>Quantity</i>	<i>UnitPrice</i>	<i>Total Value</i>
<i>Commodity/COO</i>	<i>Batch</i>	<i>Exp.Date</i>	<i>Backorder item</i>	
98-13174-00	WCLS200I COLISURE 200T IRRADIATED	1	811.65	811.65
3822190080/US				
98-08877-00	WP200I-18 GAMMA IRAD COLILERT-18 200PACK	1	807.86	807.86
3822190080/US				
98-12973-00	WP200I GAMMA IRRAD COLILERT 100ML 200PK	1	805.46	805.46
3822190080/US				
98-05761-01	WHPC-100 HPC,SIMPLATE MULTI DOSE 1.5	1	267.62	267.62
3822190080/US				
98-11682-00	WP104 COLI P/A COMPARATOR	1	22.00	22.00
3822190080/US				
98-09221-00	WV120SBST-200,VESSELS W/ST AND SB, 200PK	1	99.38	99.38
3926909910/CN				
98-09588-00	WV290SBST-100, 290 ML VESSEL W/NA 100-PK	1	177.88	177.88
3926909910/CN				
98-21378-00	WQT100 QUANTI-TRAY DISPOSABLE 100/BX	1	115.95	115.95
3926909910/US				
98-09227-00	WQT2KC, PRE-DISP.QT 2000 COMPARATOR	1	42.00	42.00
3822190080/US				
98-29006-01	WQC-HPC IDEXX-QC_HPC/TVC	1	63.56	63.56
3822190080/US				

All local taxes at customer charge



Date
09/19/2024

Number
20271704

<i>Material ID</i> <i>Commodity/COO</i>	<i>Description</i> <i>Batch</i>	<i>Exp.Date</i>	<i>Quantity</i> <i>Backorder item</i>	<i>UnitPrice</i>	<i>Total Value</i>
98-29000-01 3822190080/US	WQC-TCEC IDEXX-QC_COLIFORM AND E. COLI		1	199.96	199.96
98-29002-01 3822190080/US	WQC-ENT IDEXX-QC_ENTEROCOCCI		1	199.96	199.96
98-0002710-00 3822190080/US	WLGT-20 TEST LEGIOLERT 100ML 20T		1	489.00	489.00
98-0005796-00 3926909910/US	WQTLGT-20 QUANTI-TRAY LEGIOLERT 20PACK		1	108.00	108.00
98-0005738-00 3822190080/US	WLGT-100 TEST LEGIOLERT 100ML 100T		1	2,125.00	2,125.00
98-0005754-00 3926909910/US	WQTLGT-100 QUANTI-TRAY LEGIOLERT 100PACK		1	459.00	459.00
98-0007740-01 3822190080/US	WLGT-PRE LEGIOLERT PRETREATMENT		1	17.00	17.00
98-0005745-01 3822190080/US	WLGT-SUP LEGIOLERT SUPPLEMENT		1	218.00	218.00
98-18076-00 3822190080/US	WPSE020I GAMMA IR PSEUDALERT 100ML 20PK		1	234.90	234.90
98-18078-00 3822190080/US	WPSE200I GAMMA IR PSEUDALERT 100ML 200PK		1	2,496.00	2,496.00

Items Total 9,760.18

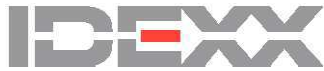
Freight Value 736.10

Tax total 472.33

Total Amount USD 10,968.61

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All local taxes at customer charge



Dear Sir or Madam,

June 12, 2024

Please accept this letter as confirmation that IDEXX Distribution, Inc. [REDACTED] is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the **sole supplier** of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier in U.S. and Canadian Water Testing Markets**
Colilert* reagent	Yes	Yes
Colilert Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
Pseudalert* reagent	Yes	Yes
Legiolert* reagent	Yes	Yes
IDEXX Vessels	Yes	Yes
Quanti-Tray* Sealer PLUS	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC kits ¹	Yes	Yes
Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
HPC for Quanti-Tray* reagent	Yes	Yes
EasyDisc* HPC tests	Yes	Yes
IDEXX Water SARS-CoV-2 RT-PCR Test	Yes	Yes
IDEXX Water DNA/RNA Magnetic Bead Kit	Yes	Yes
IDEXX Water Matrix and Fecal Control Kit	Yes	Yes
IDEXX Water Internal Control	Yes	Yes
Filta-Max* <i>xpress</i> Filter modules	Yes	Yes
Filta-Max <i>xpress</i> pressure Elution station	Yes	Yes
Filta-Max manual wash station	Yes	Yes
Filta-Max filter modules	Yes	Yes
Tecta* B4	Yes	Yes
Tecta B16	Yes	Yes
Tectalert tests (EC/TC, EC, FC, ENT)	Yes	Yes

** Utility, Public Health and Private labs performing environmental testing

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc.

I hope this information is of assistance. If you have any questions, please contact me at [REDACTED]

Sincerely,
[REDACTED]

1) IDEXX-QC kits: 98-29000-01, 98-29001-01, 98-29002-01, 98-29003-01, 98-29004-01, 98-29006-01, 98-29007-01, 98-0009287-01

*IDEXX, Colilert, Colilert-18, Colisure, Enterolert, Pseudalert, Legiolert, Quanti-Tray, SimPlate, EasyDisc, Filta-Max, Tecta and Tectalert are trademarks or registered trademarks of IDEXX Laboratories, Inc. or its affiliates in the United States and/or other countries. 102600-00



STATE OF HAWAII
STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: IDEXX DISTRIBUTION, INC.

DBA/Trade Name: IDEXX DISTRIBUTION, INC.

Issue Date: 09/26/2024

Status: **Compliant**

Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#:

UI#:

DCCA FILE#:



Status of Compliance on issue date:

Form	Description	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Compliant
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information