

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU
REQUEST FOR SOLE SOURCE**

DATE: July 25, 2019

TO: ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER

VIA: PROCUREMENT OFFICE

FROM: KARL IWASAKI, CHIEF MICROBIOLOGIST

RE: REQUEST FOR SOLE SOURCE AWARD

Pursuant to Section 103D-306, Hawaii Revised Statutes, and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

Vendor Name & address: IDEXX Distribution, Inc.
One IDEXX Drive
Westbrook, Maine 04092

Amount of the contract: Price Schedule

Term of the contract: Three (3) years from the issuance of a Notice to Proceed plus two (2) one (1) year extensions at the same terms, conditions, and pricing.

Prior sole source contract numbers and dates:

- 1) 12/24/08 – 12/23/09; contract no. C08564201
- 2) 4/12/10 – 4/11/11; contract no. C10564201
- 3) 5/17/11 – 5/16/12; contract no. C11564201
- 4) 8/1/12 – 7/31/13; contract no. C12564201
- 5) 10/16/13 – 10/16/14; contract no. C14564201
- 6) 5/8/15 – 5/7/16; contract no. C15525201
- 7) 1/13/17 – 1/12/18; contract no. C16525201
- 8) 7/10/18 – 7/9/19, contract no. C18525201

Description of the goods to be purchased:

IDEXX Distribution, Inc., (IDEXX Laboratories) products listed in Attachment No. 1(a) and 1(b) which will be used to perform Coliform analysis in accordance with Standard Methods (SM) 9223.

Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work:

The BWS manages Oahu's municipal water sources and distribution systems. As a public municipality, pursuant to the U.S. Environmental Protection Agency (EPA) and the State of Hawaii, Department of Health (DOH), the BWS' Microbiology Laboratory is responsible for conducting bacteriological water quality testing in accordance with Federal and State rules and regulations which require the BWS to conduct water quality testing using a water testing kit method approved by EPA and DOH. Additionally, the BWS must be certified by the DOH to use a particular test kit method. The IDEXX Kit is an EPA approved test kit method and is the only bacteriological water testing kit method that the BWS Microbiological Laboratory is certified to use by DOH to perform Enzyme Substrate testing for Total Coliform and E.coli. Additionally, in order to use the IDEXX Kit, the BWS has had to procure special IDEXX equipment that is used to process and analyze results from the IDEXX Kit.

In the instant case, IDEXX is the sole source supplier of the IDEXX Test Kits and the equipment needed to process and analyze the test results is proprietary to IDEXX and may only be used with the IDEXX Test Kit. It would not be practicable or cost-effective for the BWS to seek certification from the DOH to use another testing method.

Other possible sources for the goods that were investigated but do not meet the BWS's needs

None. The Colisure test kit is manufactured and distributed only by IDEXX Distribution, Inc., (IDEXX Laboratories).

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

Erwin Kamais
Requestor

Erwin Kamais
Division Head

July 25, 2019
Date

July 25, 2019
Date

Direct Questions to: Karl Iwasaki Phone: (808) 748-5854

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82:
AUG - 1 2019 to AUG - 8 2019

REVIEWED AS TO PROCUREMENT FORM:

[Signature]
PROCUREMENT OFFICE *kt*

09/09/19
Date


PRICE SCHEDULE CONTRACT
(C 20525201)

CERTIFIED AS TO AVAILABILITY OF FUNDS:


FINANCE 7/20/19

7-31-19
Date

APPROVED AS RECOMMENDED/ NOT APPROVED


ERNEST Y. W. LAU, P.E.
Manager and Chief Engineer *kt*

8/1/19
Date

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU**

August 1, 2019
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Manager and Chief Engineer is reviewing a request to make a sole source award to IDEXX Distribution Inc. to provide products to be used in performing Coliform bacteria testing.

The award shall be made to:

Name of Vendor: **IDEXX DISTRIBUTION, INC.**

Address of Vendor: One IDEXX Drive
Westbrook, Maine 04092

Amount of the contract: Price Schedule

Direct any inquiries to: Stuart Wong

Address: Board of Water Supply
Procurement Office
630 South Beretania St.
Honolulu, HI 96843

Telephone No.: (808) 748-5071

Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer
Board of Water Supply
630 S. Beretania St., Room 201
Honolulu, HI 96843

Telephone No. (808) 748-5071

Sole Source Reference No.: BWS 20-01-SS

June 20, 2019

Honolulu Board of Water Supply
Attn: Karl Iwasaki-Microbiology
630 South Beretania St
Honolulu, HI 96813

To Whom It May Concern,

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the **sole supplier** of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier in US Water Testing Market
Colilert* reagent	Yes	Yes
Colilert* Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
Pseudalert* reagent	Yes	Yes
Legiolert* reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray* Sealer PLUS	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert* Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC		Yes
Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
HPC for Quanti-Tray* reagent	Yes	Yes
Filta-Max <i>xpress</i> Filter modules	Yes	Yes
Filta-Max <i>xpress</i> pressure Elution station	Yes	Yes
Filta-Max manual wash station		
Filta-Max filter modules	Yes	Yes
	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please contact me at 1-800-321-0207 ext. 68846

Sincerely,
Nicole Parkinson



CONTRACT QUOTE

Number / Date
20181968 / 02/05/2018

Ship to Address
HONOLULU BOARD OF WATER SUPPLY
MICROBIOLOGY
630 SOUTH BERETANIA ST/MICROBI
HONOLULU HI 96813
UNITED STATES
UNITED STATES

Sold to Address
HONOLULU BOARD OF WATER SUPPLY
MICROBIOLOGY
630 SOUTH BERETANIA ST/MICROBIOLO
HONOLULU HI 96813
UNITED STATES
UNITED STATES

Bill-to Customer 23147

Net weight : 27.732

Quote Valid from July 1, 2019 through June 30, 2024. Legiolert pricing will not be held in special pricing or discounted.

<i>Material ID</i>	<i>Description</i>	<i>Quantity</i>	<i>UnitPrice</i>	<i>Total Value</i>
<i>Commodity/COO</i>	<i>Batch</i>	<i>Exp.Date</i>	<i>Backorder item</i>	
98-13174-00	WCLS200I COLISURE 200T IRRADIATED	1	465.00	465.00
3822005090/US				
98-21375-00	WENT200 ENTEROLERT 100ML 200-PACK	1	678.00	678.00
3822005090/US				
98-08877-00	WP200I-18 GAMMA IRAD COLILERT-18 200PACK	1	465.00	465.00
3822005090/US				
98-12973-00	WP200I GAMMA IRRAD COLILERT 100ML 200PK	1	495.00	495.00
3822005090/US				
98-05761-01	WHPC-100 HPC,SIMPLATE MULTI DOSE 1.5	1	184.00	184.00
3822001090/US				
98-11682-00	WP104 COLI P/A COMPARATOR	1	12.00	12.00
3822005090/US				
98-09221-00	WW120SBST-200,VESSELS W/ST AND SB, 200PK	1	60.00	60.00
3926909910/CN				
98-09588-00	WW290SBST-100, 290 ML VESSEL W/NA 100-PK	1	119.00	119.00
3926909910/US				
98-21675-00	WQT2K QUANTI-TRAY 2000 DISPOSABLE 100/BX	1	110.00	110.00
3926909910/US				
98-21378-00	WQT100 QUANTI-TRAY DISPOSABLE 100/BX	1	70.00	70.00
3926909910/US				

All local taxes at customer charge



Date
07/18/2019

Number
20181968

Material ID Commodity/COO	Description Batch	Exp.Date	Quantity Backorder item	UnitPrice	Total Value
98-09227-00 3822005090/US	WQT2KC, PRE-DISP.QT 2000 COMPARATOR		1	23.00	23.00
98-09226-00 3822005090/US	WQTC, PRE-DISP.QT COMPARATOR		1	23.00	23.00
98-29006-00 3822005090/US	UN3373-WQC HPC		1	51.00	51.00
98-29000-00 3822005090/US	UN3373-WQC COLIFORM / E. COLI		1	161.00	161.00
98-29002-00 3822005090/US	UN3373-WQC ENTEROCOCCI		1	161.00	161.00
98-0002710-00 3822005090/US	WLGT-20 TEST LEGIOLERT 100ML 20T		1	374.90	374.90
98-0005796-00 3926909910/US	WQTLGT-20 QUANTI-TRAY LEGIOLERT 20PACK		1	73.60	73.60
98-0005738-00 3822005090/US	WLGT-100 TEST LEGIOLERT 100ML 100T		1	1,630.00	1,630.00
98-0005754-00 3926909910/US	WQTLGT-100 QUANTI-TRAY LEGIOLERT 100PACK		1	320.00	320.00
98-0007740-00 3822005090/US	WLGT-PRE LEGIOLERT PRETREATMENT		1	12.00	12.00
98-18076-00 3822005090/US	WPSE020I GAMMA IR PSEUDALERT 100ML 20PK		1	188.77	188.77
Items Total					5,676.27
Freight Value					375.01
Tax total					272.31
Total Amount				USD	6,323.59
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All local taxes at customer charge